

New Valmar – Sales account manager Belux/France

What do your tasks look like ?

- You will work closely with the internal sales department and your sales assistant.
- You will be 100% active in the Belux and France market. You will nurture relationships with existing customers and provide them with the best possible service. You also prospect and ensure a regular influx of new customers.
- You develop various sales strategies and submit them to the sales director.
- You are curious about the competitive market and proactively provide New Valmar with feedback on your region.
- You will follow up on internal, commercial-strategic plans and work on the continuous optimization of the entire sales process via the CRM platform (Dynamics 365).

What do we expect from you ?

You're a dynamic and motivated sales account and have several years of commercial experience :

- o Previous experience in FMCG/Retail is a must.
- o A network of valuable connections in this market.
- o Experience in baby products and/or household is a plus.
- o Experience in working with or building up a network of agents is also a plus.
- You work towards results and are not afraid to take initiative.
- You are customer-oriented: you can easily perceive the needs of customers and enjoy offering them the best service.
- You are a communicative person, both orally and in writing, able to convey information in a clear and structured way.
- You are fluent in French, Dutch and English. Knowledge of other languages is an asset.
- You are eager to learn and you have an open mind.

What we have in store for you ?

New Valmar is known for its dynamic work environment and open communication where teamwork and group cohesion are the key words.

- Fascinating job with a lot of responsibility and variation in a great working atmosphere.

- Competitive remuneration with numerous extra-legal benefits.
- Training opportunities to get the best out of yourself.

This position can be filled in as a full-time permanent role or offered on a freelance/self-employed basis, based on mutual agreement.

In case of freelance consultant you can benefit from an attractive fee with bonus.

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